



Company Outline



PT. SUMI INDO KABEL Tbk.

AFFILIATE OF
SUMITOMO ELECTRIC INDUSTRIES, LTD - JAPAN



WELCOME TO

PT. SUMI INDO KABEL Tbk. INDONESIAN Cable Manufacturer

Established on July 23, 1981 with its Head Office and Factory located in Tangerang, Banten - Indonesia (the greater Jakarta area). The company is engaged in manufacturing of Conductors, Power & Control Cable and Telecommunication Cable Copper Conductor & Fiber Optic Cable.

In 1994 the Company status converted to Foreign Direct Investment after Participation of Sumitomo Electric Industries, Ltd., Japan (SEI) - one of the biggest in cable and wire industries in the world. While providing superior products and services, we respect and value the cultures and customs of the country. As a corporate entity, we conduct business in harmony with society while contributing to the development of the economy and society.

We have improvement activities named "SEQCDD" which means Safety, Environment, Quality, Cost, Delivery and Development. "SE" activities achieved some effects for the company's CSR activities and "QCDD" activities assisted the Company in getting evaluation as a good cable manufacturer / supplier from customers.

The company is continuously developing the products based on the fundamental concept of achieving superiority in the industry by creating high quality products as the significant components to extend the company's target market.

Vision & Mission

Vision

Becoming the best, trusted and preferred Cable Manufacturing Company in the country and overseas.

Mission

The mission of PT. SUMI INDO KABEL Tbk. is "Try to get Customer's trust and try to get a 100% Customer satisfaction continuously" by "Delivery 100% quality products to the Customer and develop our products and market with innovative thinking through improvement of Quality and Efficiency"

All Employees shall understand the "Company Policy" and strive to work.

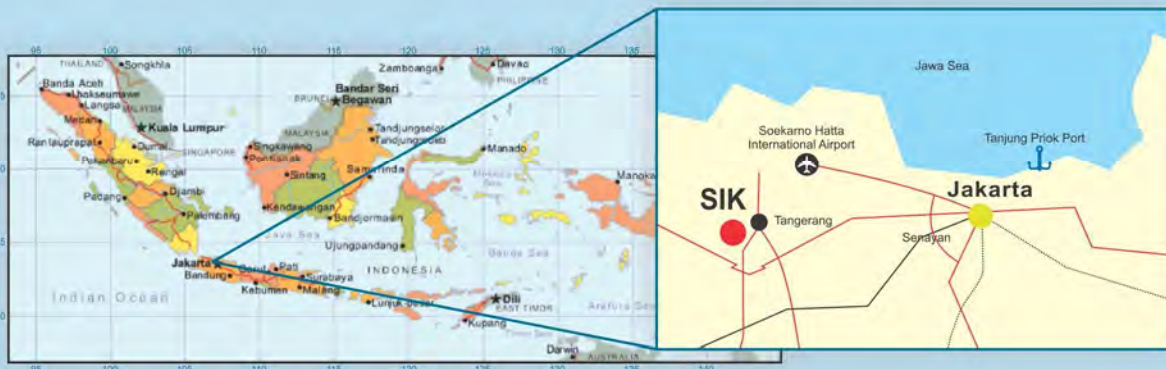
- Safety First & Good Health for all Associates
- Better Communication with "Hou-Ren-Sou"
- Stable Results with Standardized Operation
- Achieve Numerical Target together
- Take Action Now under Consideration for Future

Customer satisfaction can be achieved with the following :

1. All employees must follow the "Company Policy"
2. The Management and Employees of the organization are committed to the application of "Quality Management System ISO 9001:2008" and "Environment Management System ISO 14001:2004".
3. To establish the "Quality Objective" and periodically review progress to ensure that the company is working towards achieving its key objectives.
4. Continuously developing "Quality Improvement" in all fields.
5. Maintaining good quality products to enhance the company's reputation and position, whilst maintaining competitiveness and profitability.

Basic Data

Factory Area	: 36,000 m2
Site Area	: 58,000 m2
Location	: about 45 minutes from Jakarta, the capital of INDONESIA, by car
Capital 2012	: US\$ 52,430,707
Stockholders	: - SUMITOMO ELECTRIC INDUSTRIES LTD 93.06% - Public 6.94%
Production Capacity per year	: - Copper : 24,000 ton - Aluminium : 2,400 ton



Milestones



Date	History
1981 July	Established the Company as PT. IKI INDAH KABEL INDONESIA
1991 January	Listed in Jakarta Stock Exchange
1994 May	SUMITOMO ELECTRIC INDUSTRIES LTD., acquired 41 % of Whole Stocks
1996 May	Started to manufacture Fiber Optic Cable
1998 March	Separated Copper Rod plant to Establish PT. KARYA SUMIDEN INDONESIA
1999 January	Increased the capital and SEI acquired 88% Changed the Company's name to "PT. SUMI INDO KABEL"
2011 March	SEI acquired 93% of the shared
2013 September	Started to manufacture Battery Cables for Automotive

Certification

Date	Certification Approval & Contributing Result to Electric Power Company
1995 September	Acquired Certification of ISO 9002
1999 September	Acquired the Registration as Electrical Equipment Manufacturer from MITL in Japan
1999 Desember	Acquired Certification of ISO 9001
2001 January	First Delivery of LV Power Cable (CV-Q) to Tokyo Electric Power Company
2001 October	First Delivery of HV Overhead Installation Wire (OC-I, SN-OC, PDC) to Kansai Electric Power Company
2002 February	Acquired vendor approval for Instrument cable, from ExxonMobil, for LNG Projects in Qatar (RGX, AKG)
2002 September	First Delivery of Flame retardant cable for thermal plant to Kansai Electric Power Company
2007 January	Approved as Official electrical Cable Vendor, from Shell Global Solutions, for their worldwide projects basis
2008 November	Acquired Type Approval of JIS Mark (Low Voltage XLPE Cable 600V CV)
2010 April	Approved as electrical cable vendor by Total for their worldwide projects.
2010 May	Acquired Certification of ISO 14001

Main Products

Bare Conductor

- Copper Wire
- Aluminium conductors
 - AAC
 - AAAC / AAAC-S
 - ACSR
 - others



Power Cable

- Medium Voltage
 - (-35kV) XLPE insulation
- Low Voltage
 - XLPE
 - PE, PVC, EPR insulation
- Fire Resistant Cable
 - Mica Tape + XLPE insulation



Control & Instrument Cable

- XLPE, PE, PVC insulation



Telephone Cable

- Copper Telephone
- Fiber Optic (-144cores)

Cable for Overhead, Duct, Underground condition



Full Technical Supply

- Strict production and quality control installed from SUMITOMO Electric Industries
- Well trained and skilled local engineers and expatriates dispatched from Sumitomo Electric Industries
- Using qualified suppliers materials only

High
Quality

SUMI IND

Wide
Production
Range

Applicable Standards

IEC, BS (EN), ICEA, JIS
ASTM, SPLN

Special Requirements

Flame Retardant (IEC 60332-1, 3)
Fire Resistant (IEC 60331, BS 6387 C, W, Z)
Low Smoke Zero Halogen (IEC 60754)
Anti Rodent, Anti Termite
etc

Competitive Cost

- Low labor cost
- Minimized Copper cost
Copper wire is manufactured by our sister company, just behind of our factory

O KABEL

Global Support

Sumitomo Electric's World Wide Network

Sales & Technical : Tokyo
Sales Office : London, New York, Dubai,
New Delhi, Bangkok
Hongkong, Manila, Beijing

Principal Project History

Oil/Gas, Petrochemical

PROJECT	OWNER	LOCATION
In Salah Gas Compression Project	Sonatrach, British Petroleum & Statoil	Algeria
Algeria Oman Fertilizer Project (AOFPP)	El-Djazairia El-Omania Lil Asmida Spa	Algeria
Gassi Touil Project	Sonatrach	Algeria
Bir Seba Field Development	Groupment Bir Seba (Sonatrach Petrovietnam Exploration Production Corporation, and PTT Exploration and Production Algeria)	Algeria
In Amenas Compression project	Sonatrach	Algeria
Tanggung LNG	BP Indonesia	Indonesia
Ujung Pangkah Project	HESS	Indonesia
Donggi Senoro LNG Project	Donggi Senoro LNG	Indonesia
IRCX HDPE Project	MEHR Petrochemical Company	Iran
Petro Rabigh, PC-1, 2, 3	Aramco & Sumitomo Chemical Co.	Kingdom of Saudi Arabia
AR-RAZI Methanol Plant-V Project	Saudi Methanol Company (AR-RAZI)	Kingdom of Saudi Arabia
SPDC GBARAN UBIE IOGP FLP PROJECT	Shell Nigeria	Nigeria
Sohar Refinery	Sohar Refinery Company	Oman
PNG LNG PROJECT	ESSO Highland	Papua New Guinea
Taganito HPAL Project	Taganito HPAL Nickel Corporation	Philippines
Isabela Bioethanol & Cogeneration Project	Green Future Inovation, Inc	Philippines
Dolphin Upstream Compressor	Dolphin Energy Ltd.	Qatar
Ras Laffan LNG, Train 3 - 7	Exxon Mobil/Qatar Petroleum	Qatar
Pearl GTL	Shell	Qatar
Barzan Onshore Project	Ras Gas Company Limited (Qatar Petroleum & Exxonmobil)	Qatar
CPC #6 NAPHTHA CRACKER PROJECT	Qatar Petrochemical Company (QAPCO)	Qatar
Furnaces and Ethylene Tank Project - Qatar Petrochemical Company (Q.S.C)	Qatar Petrochemical Company (QAPCO)	Qatar
QAFAC CRD Project	Qatar Fuel Additives Company Limited (QAFAC)	Qatar
Singapore Parallel Train (SPT/SME Project)	Exxonmobil Asia Pacific Pte Ltd.	Singapore
Singapore MMA and Acrylic Group (SMAG) SCO IV Project	Singapore Methly Methacrylate Pte., Ltd	Singapore
Product Quality Improvement Project Phase II (PQIP PH II)	THE BANGCHAK PETROLEUM PUBLIC CO.,LTD	Thailand
Offshore & Onshore Gathering station Complex of Al-Khafji Joint Operations	AL KHAFJI JOINT OPERATIONS (AGOC/KGOC)	U.A.E
Kungrad Gas Dehydration Unit Project	JSC UZTRANS GAS	Uzbekistan
Khair Camp Revamping of Electrical Network	TOTAL E&P YEMEN	Yemen

Power and Others

PROJECT	OWNER	LOCATION
Add On Project for Blue Hills Power Station	Bahamas Electricity Corporation	Bahamas
Guacolda Coal - FiredPower Plant Unit 3 & 4	Empresa Electrica Guacolda S.A.	Chile
Cairo West Thermal Power Plant	Cairo Electricity Production Company of Egypt	Egypt
500kV GITET Kesugihan & New Rawalo	National Power Company of Indonesia	Indonesia
POSCO E&C INDONESIA FACTORY	POSCO E&C INDONESIA	Indonesia
Kenya Olkaria-II Unit 3 Geothermal Power Plant	The Kenya Electricity Generating Co., Ltd.	Kenya
1384 Housing Units & It's Associated Insfratructure in Derna City	General Electricity Company of Libya	Libya
Coloane Power Station	CEM, S.A.	Macau, China
TMP2 Project - Silicon Plant	Tokuyama Malaysia Sdn Bhd	Malaysia
Kawarau Geothermal Power Plant	Mighty River Power Ltd.	New Zealand
National Intergrated Power Project	Niger Delta Power Holding Company	Nigeria
1.5MTPY Shadeed Hotlink Plant	Shadeed Iron & Steel Co., Ltd.	Oman
Rio Tuba Nickel HPP, HPP2	Coral Bay Nickel Corporation	Philippines
C1753 Ulu Pandan & Binshan Depot	Land Transport Authority	Singapore
Singapore DTL Project - Siemens Pte. Ltd.	Land Transport Authority	Singapore
Singapore LTA Project - Meiden Singapore Pte. Ltd.	Land Transport Authority	Singapore
Hatch NLT Factory	Honda Motor	Thailand
ABP3 Combined Cycle Cogeneration Plant Project	AMATA B. GRIMM POWER 3 LIMITED	Thailand
Gulf Nong Saeng Project - GTCC Power Plant	Gulf JP UT Company, Ltd. (GUT)	Thailand
Steel Cord Plant - Hyosung Ebara Co., Ltd.	Sumiden Hyosung Steel Cord (Thailand) Co., Ltd.	Thailand
Dubai Light Rail Transit(Red and Green line)	Government of Dubai, Civil Aviation Authority	U.A.E
Umm-Al-Nar IWPP	Arabian Power Company (APC)	U.A.E
Four Sugar &Alcohol Factories Project	Azutechnia	Venezuela
Ca Mau Combined Cycle Power Plant	Petro Vietnam Power Corp.	Vietnam
O Mon Thermal Power Plant	Electricity of Vietnam (TEPSCO)	Vietnam
Nghi Son Power Plant Project - Alstom Grid Pte. Ltd.	Electricity of Vietnam (TEPSCO)	Vietnam

Principal Clients

Oil & Gas, Petrochemical and Mining

- | | |
|-----------------------------------|-----------------------|
| ALCON NIGERIA | OMV |
| Chandra Asri Petrochemical | PETROFAC |
| Chiyoda Corporation | PETROSEA |
| Gunanusa | PUNJ LLOYD |
| IKPT | REKAYASA |
| JGC Corporation | SAIPEM |
| JURONG Eng | STROYTRANSغاز |
| McCONNELL DOWELL | Sumitomo Chemical Eng |
| McDERMOTT | TELKOM |
| Mitsubishi Heavy Industries | Toyo Kanetsu |
| Mitsui Engineering & Shipbuilding | TRIPATRA |
| NISCONI | |

Power Plant

- | | |
|---------------------------------|--|
| ABB | Mitsubishi Heavy Industries |
| ALSTOM Grid | PLN |
| Chiyoda Corporation | SCHNEIDER |
| Fuji Electric Systems | SIEMENS |
| Hitachi Plant Technology | Toshiba Corporation |
| Kawasaki Plant Systems | Toshiba Plant Systems & Services Corporation |
| Kobe Steel | |
| Mitsubishi Electric Corporation | |

Others (Steel Plant, Railway Project etc)

- | | |
|---------------------|-----------------------------|
| BLACK & VEATCH | INDOKOMAS (Cegelec) |
| Ebara Corporation | KRAKATAU ENGINEERING |
| EUROASIATIC | Mitsubishi Heavy Industries |
| GRAMA BAZITA | THIESS Contactors |
| POSCO E&C INDONESIA | |



Our cable are used in all over the world

Our Factory





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